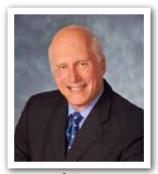
SAIL AWAY WITH THESE KEYNOTE SPEAKERS:



Jack Singer



Sheryl Roush



Alexandra Jaffe

FEATURED SPEAKERS:

Dave Amann, MBA, CPA damann@jhmi.edu

DeVerl Austin

Deverl.austin@franklinconvey.com

Virginia Berney, CRCE-I, P vberney@hotmail.com

Christian Borchert cborchert@oneidahealthcare.org

Don Borchert

Donald.borchert@us.pwc.com

Lorrie Borchert, MA, CRCE-I, CRCS, CPC lorrieborchert@mac.com

Rob Borchert, MBA, CRCE-I, FHFMA rob@bpa-consulting.com

Tim Borchert, MBA, PMP, CRCS-I Tim.borchert@altarum.org

Rudy Braccili Jr., MBA, CRCE-I rbraccili@brrh.com

Lana Cabral, RN, BSN, MSM, CMAC lana.cabral@coniferhealth.com

Yvonne A. Chase, MBA, CHAM Chase.yvonne@mayo.edu

Roberta Collins, CRCS-P, CRCP-P, CPC, CHCA Roberta@advantagebilling.net

Doug C. Dewberry

Doug.dewberry@trubridge.net

Doris Dickey, CRCE-I ddickey@rcha.net

Tamora Ellis, CRCE-P
Tamora@advantagebilling.net

Joe Galdi Joseph.Galdi@jeffersonhospital.org

Steven M. Gross
Steven.gross@parallon.com

Jose Guevarez jose.guevarez@bcafs.com

Katie Harwood, CHAM Katie.harwood@hsc.utah.edu

Lisa Hennigan, CCT, CRCE-I henniganl@upmc.edu

Pamela C. Hess, RHIA, CCS, CPC PHess@allenshariff.com

Jean Hippert jean.hippert@pnc.com

Steven F. Honeywell, MBA, CRCE-I, P Steven.Honeywell@uphs.upenn.edu

Alexandra Jaffe ajaffe@thehill.com

Byron C. Johnson, MAOL, CHC, RHIA, CIRCC Bcjo78@gmail.com

Chris Johnson, FHFMA Chris. Johnson@carolinahealthcare.org

Jeffrey Johnson jeff@hawesfinancial.com

Joshua A. Johnson, CRCS-I, P Josh Johnson@gibsonhospital.org

Kenny Koerner, MBA, CRCE-I Ken.koerner@cghmc.com

Steve Leb, MD sleb@ehrdocs.com

Suzanne Lestina, FHFMA, CPC slestina@avadynehealh.com

Patricia Lowe
PattLowe@texashealth.org

Mark Mathia m.mathia@tiburonllc.com

Kevin McLaren, MPA, MSW, CMPE, CCS-P, CPC mclarenk@ucsfmg.ucsf.edu Katherine H. Murphy, BA, CHAM Katherine.murphy@passporthealth.com

Darren Parncutt, BSBA

Darren.Parncutt@jeffersonhospital.org

Sandra R. Pawelk, CRCE-I, P SPawelk@anthem.edu

Chad Powers, Esquire cpowers@mraresults.com

Sheryl Roush
Sheryl@SparklePresentations.com

Kimberley Scott
Kimberly.scott@imail.org

Jack Singer, PhD www.askdrjack.com

Franklin Smith fsmith@cmhlink.org

Carolyn Swanson
Carolyn@carlynswanson.com

Michele Szymborski, CPHQ Michele.Szymborski@coniferhealth.com

Lisa Tozier, CPC LISA.TOZIER@sjhhealth.com

Julie VanPelt, CHFP, CPC, CRCE-I, CRCS-I, P jvanpelt@avadynehealth.com

Judy I. Veazie, CRCE-I, CCT judyveazie@yahoo.com

Susan Walberg, JD, MPA, CHC swalberg@kohlerhc.com

Harriett Wall, MBA, harriettwall@gmail.com

Shauna Wardrop, CRCE-I swardrop@cardonoutreach.com

Barbara Winwood, CRCE-I winwoodb@upmc.edu

EXHIBITOR & SPONSORS

Aargon Agency

Jim Marshall 8668 Spring Mountain Road Las Vegas, NV 89117 702-292-9432 www.Aargon.com James@aargon.com

Since 1996, Aargon Agency has provided full service revenue recovery solutions for some of the largest healthcare providers in America. With Aargon, you get an experienced collection business partner that will also advise and consult. Our goal is to provide the highest quality of reimbursement services while understanding that we are a reflection of our client's reputation.

AccuReg

Corey DeGeorge 3205 Westside Park Court Mobile, AL 36695 251-338-3456

http://www.accuregsoftware.com/cdegeorge@accuregsoftware.com

AccuReg specializes in front-end solutions that empower patient access teams to drive revenue cycle results. Our products optimize pre-service collections, insurance clearance, and conversions resulting in higher pre-service collections, fewer denials, and reduced bad debt write offs. We also provide pre-registration outsourcing services that utilize our solutions for performance and efficiency.

Alegis Revenue Group

Scott Willey or Debi Lee
25277 Grogans Mill Rd, Suite 100
The Woodlands, TX 77380
281-719-7000
Toll Free
855-637-7383
www.alegisrevenue.com
dlee@alegisrevenue.com
swilley@alegisrevenue.com
Founded by healthcare attorneys and

Founded by healthcare attorneys and executives, Alegis combines the best aspects of a law firm with that of a specialized large volume receivables agency. This unique combination provides our clients with the best solution in the industry for third party receivables recovery.

Allgood Professional Services, LLC

Laura Holland
720 Saint Sebastian Way, Suite 120
Augusta, GA 30902
706-550-1879
allgoodpro.com
lholland@allgoodllc.com
Revenue recovery is our focus. The way

Revenue recovery is our focus. The way we do it makes it a specialty. At Allgood, we are experts at

securing the highest reimbursements possible for third party liability and workers' compensation claims. We also specialize in commercial and governmental appeals. Most importantly, our service and success rates are second to none. It's the Allgood way, and it's our specialty.

AMERICOLLECT

Sandra Vogel PO Box 1566 Manitowoc, WI 54221 920-682-0311 Sandra V@americollect.com www.americollect.com

Americollect, Inc. collects accounts by using our Win-Win Collections concept using a sales approach to collecting. Our Win-Win approach controls responses, creates buy-in, and eliminates complaints. We are a Ridiculously Nice collection agency. Give us a call or visit us online at www.americollect.com

Apex Information Technologies

Haley Casey 100 S Owasso Blvd W St. Paul, MN 55117 866-676-2739

www.apexinformaiontech.com Marketing@apexinformationtech.com

Apex Information Technologies is a national provider of technology-based solutions for healthcare companies wanting to improve revenue cycle management. Our cloud-based technologies provide a complete suite of billing cycle solutions with powerful customer service and payment capabilities that enable customers to improve efficiency, reduce costs and risk, and increase cash-flow.

Array Services Group

Ashley Holmgren 200 14th Ave East Sartell, MN 56377 1-800-692-7374

www.arraysg.com

Ashley.holmgren@arraysg.com

Array Services Group (Array) and its innovative business units – ProSource Billing, J.C. Christensen & Associates and CareCall – offer professional services in revenue cycle management, accounts receivable management and call center outsourcing respectively. ProSource offers professional first-party revenue cycle management services for healthcare by serving as a seamless extension of our clients' business office. J.C. Christensen & Associates helps clients improve debt recovery rates and optimize cash flow with a total commitment to ethical recovery practices. CareCall provides comprehensive contact center solutions that can be customized to meet the needs of any size organization.

ARx Healthcare

Greg Wilder 800 Crescent Centre Drive, Suite 500 Franklin, TN 37067

615-236-4014

www.arxllc.com

gregwilder@arxllc.com

ARx Healthcare has successfully provided business office operations services to healthcare providers across the country since 1997. ARx specializes in partnering with providers and using our business office expertise to help our partners achieve their organizations' goals for increased cash collections and reduced A/R Days. ARx is the healthcare business office partner.

Avadyne Health

Andrea Carayiannas 3131 Camino del Rio North, Suite 1500 San Diego, CA 92108 619-819-8844

www.avadynehealth.com ac@avadynehealth.com

Avadyne Health provides comprehensive workflow and highly-trained staff to more than 220 hospitals in 33 states. Clients use our Next-in-Queue workflow technology to maximize patient access and business office outcomes. Our services team uses the same technology while delivering an exceptional total patient experience. The result is increased cash, transparency, and patient loyalty.

Availity

10752 Deerwood Park Blvd S, Suite110 Jacksonville, FL 32256 1-800-282-4548 www.availity.com support@availity.com

Availity delivers revenue cycle and related business solutions for health care professionals who want to build healthy, thriving organizations. Availity has the powerful tools, actionable insights and expansive network reach that medical businesses need to get an edge in an industry constantly redefined by change.

Avectus Healthcare Solutions

Chad Preston 503 Cruise Street Corinth, MS 38834 615-414-1025

www.avectushealth.com

Cpreston@avectushealth.com

Avectus Healthcare Solutions provides third party liability services to large and medium sized hospitals. Our staff of attorneys and paralegals specializes in maximizing recovery on automobile and other liability claims and have successfully recovered tens of millions of dollars for clients. Our expertise assists hospitals while saving time, money and resources.

BDM International

Jennifer Powers-Johnson P.O. Box #51922 Tel-Aviv, 67132 Israel 972-3-6965644 Ext. 106 US Toll Free 1-866-7972940 Ext. 106 www.bdm.co.il jpj@bdm.co.il

BDM Ltd. is the US healthcare industry's number one international billing and collection service provider specializing only in foreign medical accounts. We're the best at what we do, because that's ALL we do. We have the systems, contacts, knowledge, and experience with global account management to deliver maximum results while significantly reducing your cost per dollar recovered.

Benefit Recovery

Bill Rodgers
1111 North Loop West, Suite 1000
Houston, TX 77008
800-388-2774
www.Benefitrecovery.com
bill.rodgers@benefitrecovery.com

Benefit Recovery reduces bad debt, improves cash flow and speeds receivables through the design and execution of superior receivables management and recovery services. Specializing in private and government healthcare institutions, we're one of the most recognizable names in the business.

Bottom Line Systems

Jeanene Whittaker
541 Buttermilk Pike #401
Crescent Springs, KY 41017
877-613-4373
www.onlinebls.com
jwhittaker@onlinebls.com
Bottom Line Systems (BLS) is the

Bottom Line Systems (BLS) is the premiere zero balance payment compliance firm in the country. Our unique methodology is a synergistic combination of full-time, on-site presence; specialized review and expertise; and customized, powerful state-of-the-art technology. Call today to assure full, fair and accurate payment for the quality care you provide.

BridgeFront

Tamara Wanamaker 13115 NE 4th Street, Tower V, Suite 115 Vancouver, WA 98684 1-866-447-2211

www.bridgefront.com

BridgeFront improves revenue cycle, documentation and compliance outcomes through our trusted online education. We serve over 10,000 healthcare, government and business entities. You have the flexibility to take our courses as is, customize courses and build your own courses. Choose from over 500 topics. For more information go to, www.bridgefront.com

Capio Partners

Lyman Sornberger 2250 Satellite Blvd, Suite 110 Duluth, GA 30097 678-781-5164 www.capiopartners.com marketing@capiopartners.com

Capio Partners provides revenue cycle solutions for some of the nation's leading healthcare providers and hospital systems, converting uncollected receivables into cash. Find out how Capio's Complaintless Collections™ model can help optimize your revenue cycle through best practices that focus on advocating for patients, while remaining compliant with industry regulations.

CBCS

Elizabeth Price 250 E Broad Street Columbus, OH 43215 614-223-0613 www.cbcsnational.com

Elizabeth.Price@cbcsnational.com

CBCS offers innovative tools designed to build effective recovery programs or to enhance existing processes. We are committed to developing a strong team of professionals who value and know how to help consumers resolve their obligations to our Healthcare partners. Visit our booth and learn more about our first party self-pay recovery programs. Celebrating over 65 years of service!

CBIZ KA Consulting Services, LLC

Marguerite McCluskey 50 Millstone Road Building 200, Suite 230 East Windsor, NJ 08520 609-918-0990 www.kaconsults.com mfmccluskey@cbiz.com

CBIZ KA Consulting Services, LLC (CBIZ) provides data-driven solutions for the revenue cycle that focus on the identification of additional revenue and reduction of compliance risk. Founded in 1978, CBIZ blends technical, consultative expertise with vanguard data analytics to fix problems and improve processes.

Centron Data Services, Inc.

Mike Andrus

Vice President of Sales and Marketing 1175 Devin Drive Norton Shores, MI 49441 (800) 732-8787 www.centrondata.com

mandrus@centrondata.com

Centron Data Services, Inc. specializes in the printing and mailing of billing statements, pre-collection notices, HCFA paper claims and marketing materials. We also offer online bill presentment and pay-

ment options. We can help you increase your cash flow and reduce your operating costs with our high quality, friendly and responsive service.

Cirius Group, Inc.

Mark Ehnen

140 Gregory Lane, #240 Pleasant Hill, CA 94523 925-685-9300

mark.ehnen@ciriusgroup.com www.ciriusgroup.com

All Cirius solutions are ICD10 ready now! For over 28 years, Cirius Group, Inc. provides healthcare financial software and services to customers nationwide. Software solutions include Revenue Cycle, Remittance, Denial, Eligibility, Medical Necessity and Reimbursement Management for hospitals and clinics proven to optimize financial outcomes. Cirius leads in providing ON TIME delivery of industry changes within a QUALITY software solution found to be EASY TO USE. Proven value that eliminates costs, decreases A/R days, increase cash and reduces redundancy.

CMRE Financial Services,

Inc.

Lynn Williams 3075 E. Imperial Hwy., Suite 200 Brea, CA 92821 800-783-9118 www.cmrefsi.com Lwilliams@cmrefsi.com Patrick Nixon pnixon@cmrefsi.com

The continuous changes in the healthcare industry demand attention. The bottom-line? Never before has the healthcare market been so focused on this single aspect of doing business. CMRE has responded by developing customized receivable solutions that fit your needs. Our Goal--to help you maintain a good public image while establishing a professional collection policy. The healthcare receivable programs that CMRE has developed provide maximum results--at a reasonable fee.

Coding Network, LLC (The)

Neal Green 324 S. Palm Drive Beverly Hills, CA 90212 310-459-4186 www.codingnetwork.com ngreen@codingnetwork.com

The Coding Network provides four primary products: remote coding services (ongoing or temporary), coding compliance reviews, coding helpline services and provider documentation training. Our U.S. based certified coders/auditors provide services in 56 medical specialties, 50 states, 83 academic insti-

ous community-based practices and facilities.

tutions, 252 medical billing companies and numer-

Columbia Southern University

Ernie Smith '21982 University Lane Orange Beach, AL 36561 251-923-4055 www.columbiasouthern.edu

ernie.smith@columbiasouthern.edu

One of the nation's top online universities, Columbia Southern University was established in 1993 to provide an alternative to the traditional university experience. CSU offers online associate, bachelor's and master's degree programs in fields such as fire administration, occupational safety and health, criminal justice and business administration. Visit www. ColumbiaSouthern.edu to learn more!

Diamond Healthcare Communications

David McKenna 620 Stetson Avenue St Charles, IL 60174 407-417-7337 www.dmsolutions.com dmckenna@dmsolutions.com Diamond Healthcare Communications is the industry leader in patient communications. Located near Chicago, IL and with 4 state-of-the-art facilities, DHC provides patient communications in both print and e-delivery modes for more than 1600 healthcare facilities nationwide. DHC's DiamondViewTM customer portal provides real time reporting and mail tracking as a standard feature.

Dipash, Inc.

Angie Florea 5718 Signal Hill Ct. Suite B Milford, OH 45150 513-248-0923 www.dipash.com aflorea@dipash.com

Dipash, Inc. offers a suite of products and services designed to improve outcomes and increase touch points. Using content from a variety of professions with an emphasis on quality and usefulness to the end-user, we create a personalized electronic solution, offering APPs, websites, CRM tool, an electronic newsletter and more.

DivDat Healthcare Solutions

Joe Karl 7749 E. Journey Ln Scottsdale, AZ 85255 314-374-8952- cellular jkarl@divdat.com www.divdat.com

DIVDAT Healthcare Solutions provides a comprehensive platform which enables healthcare providers to effectively communicate with their patients over multiple channels and get paid faster. Those channels include a point of service collection system; patient-friendly statement processing, printing and mailing; patient payment portals, kiosks and voice/text messaging.

Emdeon

Laura Duke 3055 Lebanon Pike, Suite 1000 Nashville, TN 37214 615-932-3000 www.emdeon.com Iduke@emdeon.com

Emdeon is transforming the tools available to customers from the historical disparate model of patient access, third-party billing, denials, patient billing and collection into complete revenue management platform, allowing providers to maximize revenue and minimize payment risk. Our intelligent network fuels our comprehensive payment risk management platform and innovative solutions.



EOS Healthcare

Making patients happier and bottom lines healthier.

For more than 30 years, EOS Healthcare has served healthcare systems, hospitals and physician organizations nationally with leading industry collection and patient satisfaction results for the entire revenue cycle, from patient access to system conversion support to debt purchase. Leverage our experience and find out how your organization can benefit by obtaining our complimentary 360 Patient Experience Assessment—a \$10,000 value.

Schedule your Complimentary 360 Patient Experience Assessment Today!



www.eos-usa.com/healthcare | 800-201-3005

EnableComp

Becky Sargent 206 Gothic Court Suite 308 Franklin, TN 37067 615-791-4300 www.EnableComp.com bsargent@enablecomp.com

EnableComp works with over 450 hospitals and health systems nationwide to identify and collect for services hospitals provide to injured workers. We use data analytics and proprietary technology to achieve optimal results and we remove the complexity and payer challenges associated with workers' compensation. EnableComp offers a variety of work comp revenue management services to assure our clients have been paid correctly historically, and to see that they receive timely, fair and accurate payment for their current claims.

EOS Healthcare

Jim Pender, SVP 700 Longwater Drive Norwell, MA 02061 800-201-3005 ext 14198 jim.pender@eos-usa.com www.eos-usa.com/healthcare

EOS Healthcare serves the healthcare industry with leading collection and patient satisfaction results for the entire revenue cycle. Leverage our experience and discover how your organization can benefit from a complimentary 360 Patient Experience Assessment.

eSolutions

Brian Tosh 401 W. Frontier Lane Olathe, KS 66061 866-633-4726 www.esolutionsinc.com info@esolutionsinc.com

eSolutions provides revenue cycle management solutions for hospitals in all 50 states. Our MedicareACE tool lets you edit and resubmit your Medicare claims online, completely avoiding the FISS system. MedicareSAM tracks and analyzes your Medicare claims for cleaner billing. Integrate these tools with your existing system and start saving today.

Experian Health/Passport

Kristen Chappell
720 Cool Springs Blvd, Suite 200
Franklin, TN 37067
615-661-5657
www.passporthealth.com
Kristen.chappell@passporthealth.com
Experian Health is a combination of acquired companies SearchAmerica, MPV and Passport, and has been serving the healthcare industry for more than
20 years. Headquartered in Franklin, Tennessee, Ex-

perian Health provides innovative technologies and services for orders and scheduling, patient access, claims and contract management, online patient portals, self-pay patient collections and population health management. Powered by real-time financial data and analytics, our solutions help hospitals and health systems manage all orders, scheduling, registration and financial clearance through one integrated platform giving you greater visibility and control over critical revenue cycle processes to achieve optimal financial performance.

Global Credit Solutions AG

Gary Venables Hirschmattstrasse 28, Luzern, 6003, Switzerland 866-201-0759 www.gcsag.com g.venables@gcsag.com

Global Credit Solutions AG is a HIPAA compliant international collection company specializing in the recovery of international patient accounts.

Our services include collections in the following areas: 1. Self-pay; 2. Insurance; 3. Embassy. We are centrally located in Europe and operate on a worldwide basis 7 days a week. All client data is stored behind a Cisco Firewall and a secure VPN is required to access any client related data.

Harris & Harris Ltd.

111 West Jackson Blvd. Suite 400 Chicago, Illinois 60604 312-423-7487 www.harriscollect.com

Hauge Group, The

Charlie Cole 2320 West 49th Street Sioux Falls, SD 57105 605-336-9490, 800-456-1418 charliec@thehaugegroup.com www.Thehaugegroup.com

The Hauge Group is an experienced industry leader, providing account receivable management solutions for improving healthcare revenue cycle. Services are provided through three divisions. The Bridge System offers a "softer" third party resolution service. Med-Plan Services offers customized active account receivable services and Hauge Associates offers traditional bad debt collections.

Hawes Financial Group

Kristin Kolasinski 12204 Mill Plain Blvd. Ste 101 Vancouver, WA 98684 541-393-3185 www.hawesfinancial.com kkolasinski@hawesfinancial.com Hawes Financial Group operates several companies consisting of, but not limited to, HealthFirst Financial, Professional Credit Service, HeRO Business Services, Hawes Technologies, and Voyent Capital. Each individual company shares a common culture of integrity, innovation, and continuous improvement. Collaboratively these companies offer a comprehensive portfolio of revenue cycle solutions.

HCFS, Inc.

Jeff Woody 1600 Genessee, Suite 644 Kansas City, MO 64102 816-421-1870 www.hcfsinc.com jwoody@hcfsinc.com

HCFS, established in 1986, contracts with hospitals and hospital systems to assist with Eligibility for self-pay patients, Out-of-State Medicaid Billing, Workers' Compensation Billing, Follow-Up Services, Consulting and interim Management. The HCFS combination of staff, training, technology and experience enables us to structure programs for superior results.

Health Business Solutions, LLC

Gordon Posner 10620 Griffin Road, Suite 204 Cooper City, FL 33328 954-434-1909 gposner@hbsfocus.com www.hbsfocus.com

Health Business Solutions (HBS), founded in 2002, provides a unique transitional denial management model as well as a full spectrum of revenue cycle services. Through our trained professionals and proprietary software which integrates financial, clinical and administrative information, HBS guarantees superior performance in denial management and across the revenue cycle.

HGS EBOS

Michael McGhee 105 College Road East Princeton, NJ 08540 609-759-5201 www.teamhgs.com ebosinfo@teamhgs.com

HGS EBOS has been providing revenue cycle management services for US Healthcare Providers for over 12 years. We support hospital systems, multispecialty physician groups, laboratory services and DME providers in their efforts at improving their financial health. For more information please visit www.teamhgs.com

High Cotton

Jim Howard 2901 Alton Way Birmingham, AL 35210 877-838-2345 www.highcottonusa.com jhoward@highcottonusa.com

For over 5 years, High Cotton has delivered client communication solutions. We use the latest technologies to provide our customers peace of mind that their statements, notices, and letters, both electronic and paper, are secure, accurate and delivered on time.

Hollis Cobb Associates, Inc.

Chris Cobb 4366 Park Drive Norcross, GA 30093 678-969-7800 www.holliscobb.com ccobb@holliscobb.com

Hollis Cobb Associates is a professional collection service agency founded in 1977 by Hollis L. Cobb following his twenty-eight years of experience in the credit and collection industry. Today we continue to build on his original philosophy of offering a personalized quality service second to none.

IMA Consulting Tiffany Walls

3 Dickinson Dr., Ste. 200 Chadds Ford, PA 19317 317-523-8049 www.IMA-consulting.com twalls@ima-consulting.com

Since 1996, IMA Consulting has been a trusted provider of outcome-focused, professional services exclusively to healthcare. From Revenue Management and Recovery to Revenue Cycle Performance to Interim Management, IMA has helped 1000+ hospitals and health systems meet their business goals. IMA has earned numerous awards, including Modern Healthcare's "Best Places to Work".

L J Ross Associates, Inc.

Randall J. Rowe 4 Universal Way Jackson, MI 49204-6099 517-544-9100 www.ljross.com randall@ljross.com In 1992 L J Ross Associates was incorporated in Jackson, MI as a Michigan licensed collection agency. L J Ross specializes in medical accounts receivable management. We are also certified by several Minority Business Development Councils as minority owned and operated. We are licensed to perform collections in all 50 states.

Magnet Solutions/ Accelerated Receivables Solutions

Rick Rogers 2223 Broadway Scottsbluff, NE 69341 308-632-7135 www.magnetsolutions.biz www.ar-solutions.biz Rick.Rogers@ar-solutions.biz

Magnet Solutions and ARS provide healthcare receivable management services designed to drive down the COST OF RECOVERY and increase CASH FLOW. We offer CUSTOMIZED SOLUTIONS tailored to the needs of each individual client. Our AAHAM CERTIFIED patient accounts representatives strive to be the caring face of your healthcare facility.





MedData, Inc.

Dustin Whisenhunt 3855 Sparks Drive SE, Suite 100 Grand Rapids, MI 49546 800-835-7474 www.meddata.com info@meddata.com

Company Description: MedData is one of the nation's leading providers of "patient-first" revenue cycle management and patient financial lifecycle services, including billing, coding, collections, and patient satisfaction, and currently provides services to more than 3,000 physicians at 700 facilities across 44 states. www.meddata.com

MedeAnalytics

5858 Horton St, Suite 475

Randy Hamamoto

Emeryville, CA 94608
510-379-3300

medeanalytics.com
randy.hamamoto@medeanalytics.com
MedeAnalytics provides evidence-based insights to
healthcare organizations so they can detect risk and
identify opportunities to improve financial health.
MedeAnalytics' cloud-based tools are used to uncover business insights for nearly 1,000 healthcare
organizations across the US and UK. MedeAnalytics
is one of Modern Healthcare's top 100 Best Places to
Work in Healthcare for 2014. Visit www.medeanalyt-

Medical Data Exchange (MDX)

Dan Pohevitz
One World Trade Center, Suite 2050
Long Beach, CA 90831
562-256-3800
www.mdxnet.com
dpohevitz@mdxnet.com
Since 1985, Medical Data Exchange (MDX) has

been serving the Healthcare Industry by creating systems that process healthcare fiscal and clinical data. MDX provides a suite of products consisting of hospital claims, Physician Practice & IPA/MSO/TPA management, risk adjustment, P4P, and integrated Case Management systems to support hospitals, health plans and physician organizations.

Medical Reimbursements of America

6840 Carothers Parkway, Suite 150 Franklin, TN 37067 615-963-3871 www.medicalreimbursements.com kcallahan@mraresults.com

Medical Reimbursements of America (MRA) delivers technology-enabled services that optimize reimbursement across the revenue cycle, creating additional revenue for hospitals and health systems nationwide. Founded in 1999 and based in Franklin, TN, MRA is a recognized leader in reimbursement optimization, serving over 300 hospitals and health systems nationwide.

MediRevv

Kent Smith Vice President of Sales 2600 University Parkway Coralville, IA 52241 678-849-8715 ksmith@medirevv.com www.medirevv.com

MediRevv is a healthcare revenue cycle management (RCM) company specializing in helping hospitals, academic medical centers and physician groups improve their cash flow and grow their revenue. Renowned for its highly educated workforce, MediRevv employees have a deep understanding of the business of healthcare and revenue cycle. Each member of the MediRevv team is committed to delivering upon customized RCM solutions that are jointly developed with each client and focus on excellence in four key

areas: patient satisfaction, productivity/quality, key performance indicator reporting and financial improvement. The end result of this proven process is 100% strategic alignment and exceptional results.

MedMax Financial Solutions

Deb Kelly P.O. Box 5148 Clearwater, FL 33758 833-533-5210 www.medmaxfinance.com deb.kelly@FCSservices.com www.medmaxsolutions.com

MedMaxFinance... the compassionate financing solution for patients and providers. Our program is no credit check for patients, 0% interest the first six months of each new charge and then a low APR. Providers pay \$0, no recourse and no discount fees. MMF is designed to serve the patient and the provider.

National Recovery Agency

Tom Zalonis 2491 Paxton Street Harrisburg, PA 17111 800-360-9953 Ext. 3070 tzalonis@nragroup.com www.nragroup.com

National Recovery Agency is a leading, nationwide provider of receivables management and outsourcing solutions. NRA CUSTOMIZED collection solutions for healthcare includes:

- Insurance Follow-up
- Settlement Programs
- Pre-Collection/Early-Out
- Payment Plan Monitoring
- Pre-Screen / Charity Care
- Customer Service
- Letter Series
- Third Party Self Pay Collections
- Primary
- Secondary
- SSAE 16, JCAHO, Red Flag Compliant

NHI Billing Service

Jeff Fadler 2010 W. Whispering Wind Dr Phoenix, AZ 85085 800-645-3055 jeff.fadler@nhibilling.com www.nhibilling.com

NHI Billing Services specializes in out-of-state Medicaid account management services for hospitals. Since 1996, our clients have relied on our focus, experience, efficiency and commitment to customer service which results in fewer denials, increased collections, quicker payment turnaround, and less administrative work.

Northeastern University - Seattle

Mandy Nau 401 Terry Ave N., Suite 103 Seattle, WA 98109 206-467-5481 www.northeastern.edu/seattle m.nau@neu.edu

Northeastern University - Seattle is a top-50, non-profit research institution with a focus on innovation and engagement with the world. In addition to offering traditional master's degree programs, our ALIGN graduate programs will prepare you for fast-growing and lucrative industries, including project management, health informatics, and regulatory affairs.

Ontario Systems

Bob Lamaster
1150 West Kilgore Avenue
Muncie, IN 47305
765-751-7000
www.ontariosystems.com
robert.lamaster@ontariosystems.com

The Artiva Healthcare software solution enables strategic receivables management of insurance claims and patient liabilities, helping leading healthcare providers boost their bottom line. Control your collections operation and fuel your mission with increased cash from bill drop to final payment, end to end, with Artiva Healthcare from Ontario Systems.

OS inc.

Leah Barton W237 N2920 Woodgate Road, Suite 100 Pewaukee, WI 53072 262-544-4442 www.os-healthcare.com lbarton@os-healthcare.com

OS inc. is the premier partner in revenue cycle management services for hospitals and healthcare facilities. Our methods for claim processing simplify the management of account receivables and reduce the typical A/R cycle. OS inc.'s efficientC° technology delivers measurable results by protecting our clients' cash flow and improving their profitability.

OVAG International

Darrell Lassonde
7300 Corporate Center Drive, Suite 305
Miami, FL 33126
866-367-6824
www.ovagusa.com
Darrell.lassonde@ovagusa.com
OVAG International is the leading provider of international receivables management and debt collection services to the U.S. healthcare industry,

with your international receivables needs; including foreign and travel insurance, self pay, and Embassy accounts. www.ovagusa.com

Parallon

Christina Cimaglia 6640 Carothers Parkway, Suite 500 Franklin, TN 37067 855-478-7255 www.parallon.com business.solutions@parallon.com

Parallon is a leading provider of healthcare business and operational services. Parallon partners with hospitals, healthcare systems and non-acute care providers to improve their business performance through our deep knowledge and proven practices in revenue cycle; technology; workforce management; consulting; and group purchasing and supply chain via HealthTrust.

ParrishShaw

Julie Noel 9821 Katy Fwy, Suite 850 Houston, TX 77024 800-872-1818 www.parrishshaw.com Julie@parrishshaw.com

ParrishShaw is a health insurance claims recovery firm located in Houston, Texas. Founded by Julie Shaw Noel in 1992, ParrishShaw employs over forty professional claims specialists who work to appeal and facilitate the adjudication of health insurance claims for more than sixty client hospitals across the United States.

Professional Finance Company, Inc.

Scott I. Raberge, Senior Vice President 5754 W. 11th Street, Suite 100 Greeley, CO 80634 800-864-4391 ext.321 sraberge@pfccollects.com www.pfccollects.com

We're on the Short List meaning our services have been Peer Reviewed by HFMA. Since 1904 pfc has been working together to resolve debt with their client's and those they serve to maximize recoveries while maintaining the highest level of patient satisfaction.

Self-Pay Early-Out Outsourcing Primary Bad-Debt Collections Secondary Bad-Debt Collections Distressed Receivables Purchasing

Progressive Management Systems

Gretchen Works 1521 West Cameron Ave West Covina, CA 91790 800-258-7482 www.pmscollects.com Gretchen.Works@pmscollects.com

PMS is an employee owned bilingual receivables solution company serving the Healthcare industry since 1978. We value you and your customers. While your goals will always be our top priority, we place enormous value on the balance between the financial performance you deserve and your reputation in the community. PMS... simply doing business better!

Recondo Technology

Lisa Panzarella 8300 E. Maplewood Ave, Suite 310 Greenwood Village, CO 80111 303-974-2823

www.recondotech.com Lisa.panzarella@recondotech.com

Recondo streamlines hospital's revenue cycle with intelligent "no-touch" technology. Empowered Patient Access ensures prompt and proper payment while our Empowered Business Office can clear more than 90% of insurance follow-up without any human intervention. Do more. Touch less.

RelayHealth

Marc Ćrosier 11475 Great Oaks Way, Suite 400 Alpharetta, GA 30022 617-273-3323 www.relayhealth.com/ marc.crosier@mckesson.com

RelayHealth Financial is a leading provider of healthcare financial solutions, including those for patient access and collections and analytics-driven claims management. Our broad array of revenue cycle management solutions help healthcare professionals make better financial decisions for their organizations and patients, right at the point of care.

Resource Corporation of America

Christine Jones 1120 Marina Bay Dr. Clear Lake Shores, TX 77565 281-334-1855 www.RESOURCE-CORP.com christinejones@resource-corp.com

For 20 years, RCA has been a trusted third-party selfpay eligibility partner, serving hospitals of all sizes, and across the nation. Our expertly trained staff has extensive knowledge of all eligibility and advocacy benefit services like Medicaid and SSI. You can learn more about RCA by visiting us at www.resource-corp.com

handling accounts from billing to bad debt. Let our

multi-lingual, Swiss-based agency assist your facility



RevClaims

Bill Munn 2510 Lakeland Terrace, Suite 100 Jackson, MS 39216 877-653-1721 bmunn@revclaims.com www.revclaims.com

RevClaims' core business is injury claims billing – MVAs, slips and falls, work related injuries. Our team of attorneys, paralegals and liability claims specialists work collaboratively to get injury claims billed and find maximum reimbursement from automobile insurance, workers' compensation carriers, or any other third party liable to the patient.

RevSpring, Inc.

Casey Williams
29241 Beck Road
Wixom, MI 48393
740-763-7008
cwilliams@revspringinc.com
www.revspringinc.com

RevSpring is the leading provider of active patient engagement solutions that enhance the patient experience while delivering improved revenue cycle performance. We optimize patient communications through data analytics, dynamic color statements, integrated eStatement delivery, interactive telephony technology, online registration, e-billing and payment portals.

Salucro Healthcare Solutions

Naomi Garnice, Director of Marketing 2701 E Camelback Road, Suite 150 Phoenix, AZ 85016 480-658-2702 www.Salucro.com ngarnice@salucro.com

Get paid. More. At Salucro Healthcare Solutions, we are making healthcare more profitable. Salucro's all-in-one solution features 12 payment options, includ-

ing ACH, recurring payment plans, PayPal and simple financing through BillMeLater. See how you'll save, visit Salucro.com

SHERLOQ Solutions Sherri Andrew or Chris Wydo

134 South Tampa Street Tampa, FL 33602 800-226-7757 www.sherloqsolutions.com Sherri.Andrew@SherloqSolutions.com Chris.Wydo@SherloqSolutions.com

SHERLOQ Solutions has assisted clients with revenue cycle solutions for nearly 100 years and has the experience, size, focus, expertise, and customer dedication to partner with your healthcare system. Whether your need is extended business office, insurance processing, bad debt recovery or inventory management, SHERLOQ has the solution for you!

Sunbelt Medical International

Elliot Melement 3020 Ne 32nd Avenue, Suite 326 Fort Lauderdale, FL 33308 654-568-1033 www.sunbeltmi.com

Trace by TWSG

Elizabeth Ógle 2030 Falling Waters Road, Suite 250 Knoxville, TN 37922 800-864-2378 www.tracecommunication.com

www.tracecommunication.com
Elizabeth.ogle@twsg.com
Trace captures and manages revenue

Trace captures and manages revenue cycle communication across the healthcare continuum. Tracking communication is essential for hospitals to achieve strong financial performance, full compliance and maximum productivity. Hospitals nationwide depend on Trace to enhance financial strength and operational performance by providing convenient access to critical communications

TriZetto Provider Solutions

Sandy Barbercheck 501 N Broadway, Suite 300 St Louis, MO 63102 800-969-3666

www.trizetto.com/provider sandy.barbercheck@trizetto.com

TriZetto Provider Solutions™ equips 250,000+ physicians, hospitals and health systems with tools and information to help simplify business processes and enable accurate and quick payments. Built on the combined technology and experience of TriZetto, Gateway EDI, NHXS and ClaimLogic, we are advancing provider-payer collaboration to reduce administrative costs. www.trizetto.com/provider

TruBridge

3725 Airport Blvd., Suite 208A Mobile, AL 36608 877-543-3635 www.trubridge.com sales@trubridge.net

TruBridge is focused exclusively on providing the business, consulting and managed IT service needs to rural and community healthcare providers. With over 30 years of expertise, TruBridge delivers effective solutions created for the unique challenges faced by rural and community healthcare organizations.

West Corporation

Mike Masching 7171 Mercy Rd Omaha, NE 68106 1-800-841-9000 www.west.com

mmasching@west.com

West is changing the way we connect with patients through a comprehensive revenue cycle management solution and an integrated care communication platform. West offers Early Out and Bad Debt Recovery Services, Appointment Reminders, and Automated Patient Balance Notifications. West is committed to healthcare and most importantly committed to lowering the cost of healthcare.

Xtend Healthcare

Theresa Mathew 500 W. Main Street, Suite 14 Hendersonville, TN 37075 615-590-0922 www.xtendhealthcare.net tmathew@xtendhealthcare.net

Xtend Healthcare is the fastest growing Healthcare Revenue Cycle Company. We specialize in Customized AR Solutions, Legacy System Clean-Up for Conversions, Outsourcing, Cash Acceleration, Coding, Self-Pay, and HIM assistance. We offer 100% onshore solutions, 30 years of experience, cutting edge technology, and 100% customer satisfaction.